

"GAD IS STILL VERY MUCH ONE ORGANISATION"

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BILL RAYNER

CLIENT RELATIONS

GAD ESTABLISHES NEW OFFICE IN SCOTLAND

The Government Actuary's Department opened a new office in Glasgow on Monday 25 January. Why? Because of demand from our Scottish clients for advice to be provided locally and because we felt it was the right thing to do.

At GAD, what our clients think is really important to us. Take these newsletters - we started providing them last year following feedback from our client survey in summer 2008. So when a number of Scottish clients expressed a desire for pensions and policy advice to be provided locally, we thought seriously about whether, and how, we could do this. The more we thought about it, the more logical it seemed, particularly when we considered the associated reduction in travel costs and the resulting environmental benefits.

Of course, although we now have two offices, GAD is still very much one organisation. We still have the same core values and our primary focus continues to be the provision of actuarial advice to the public sector.

With this in mind, coupled with our desire to meet the needs of our Scottish clients and contacts, we have appointed Alison Murray, an expert in providing local authority pensions advice, to lead the office in Glasgow.



Anne and Alison on their first visit to GAD's London Office

Alison qualified as an actuary in 1999 and has 15 years' experience working in pensions. More importantly, she has been providing actuarial advice exclusively to public sector organisations for the last seven years. We are also delighted to announce that Anne Kershaw, an actuary and investment consultant with a wealth of experience, will provide local support to Alison and her team.

Alison and Anne are already building strong links with colleagues in London. As Alison says, *"I've been really impressed at how friendly everyone is and how excited they are about the new office. I've never been so popular!"* Trevor Llanwarne agrees, *"This is a fantastic development for GAD. We are delighted to have been able to respond to this request from our clients in Scotland."*

"SAME CORE VALUES"**"WHAT OUR CLIENTS
THINK IS REALLY
IMPORTANT TO US"****GOVERNMENT ACTUARY'S DEPARTMENT, Glasgow Office**

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